

County of Los Angeles INTERNAL SERVICES DEPARTMENT

1100 North Eastern Avenue Los Angeles, California 90063

FAX:

Telephone: (323) 267-2103 (323) 264-7135

"To enrich lives through effective and caring service"

June 16, 2016

To:

John Naimo

Auditor-Controller

From:

Dave Chittenden

Chief Deputy Director

Subject:

BOARD AGENDA OF APRIL 14, 2016, ITEM 7 - RESPONSE TO THE

SHERIFF'S DEPARTMENT - REVIEW OF TRANSACTIONS BETWEEN

LOS ANGELES COUNTY AND PALANTIR TECHNOLOGIES, INC.

ISD has implemented revisions to its procurement policy and procedures as recommended by the Auditor-Controller. Please see attached status.

If you need any additional information, please contact me at (323) 267-2103, via email dchittenden@isd.lacounty.gov or your staff may contact Joe Sandoval at (323) 267-2109 or via email at jsandoval@isd.lacounty.gov.

GP:DC:JS

Attachment

C:

James Blunt, Audit Committee Chair Dorinne Jordan, Audit Committee Vice-Chair Kieu-Anh King, Audit Committee Carl Gallucci, Audit Committee Fred Leaf. Audit Committee

INTERNAL SERVICES DEPARTMENT

BOARD AGENDA OF APRIL 14, 2016, ITEM 7 - STATUS OF RESPONSE TO THE AUDITOR-CONTROLLER AUDIT REPORT SHERIFF'S DEPARTMENT – REVIEW OF TRANSACTIONS BETWEEN LOS ANGELES COUNTY AND PALANTIR TECHNOLOGIES, INC.

Recommendation 6

Internal Services Department ensures that prior to issuing a purchase order, the requesting department provides sufficient information, e.g., term of service for annual support/maintenance, product description, etc., to determine precisely what goods/services are being procured and whether the items are being procured in accordance with applicable agreements.

ISD Response

We concur.

ISD will enhance its existing internal procedures to ensure that Purchasing staff (buyers) review all purchasing requests and require all relevant information from the Departments prior to issuing the purchase orders.

Target Date:

November 30, 2015

<u>Status</u>

ISD has implemented a checklist for Requisitions (Attachments 1-3). This checklist lists all relevant data that is required from departments when processing and submitting a requisition to ISD.

Recommendation 9

Internal Services Department management finalize procurement policies that provide guidelines for additional management review and oversight of purchases that may include a service component exceeding \$100,000 annually, where the costs of goods and commodities and services are not separately identifiable.

ISD Response

We concur.

ISD is in the process of revising its existing internal procedures to incorporate additional management approval levels, to ensure adequate oversight for all purchases, including sole source purchases.

Target Date:

November 30, 2015

Status:

ISD has implemented an approval hierarchy for solicitations (Attachment 4). Such approval includes the Section Manager, Division Manager, Purchasing and/or the General Manager, PCS as required.

Recommendation 11

Internal Services Department management work with County Counsel to develop procurement policies that provide guidance to Departments in situations where a vendor cannot or will not discretely identify the costs of commodity and service components of a purchase, to ensure such purchases are properly disclosed to the Board when required.

ISD Response

We concur.

ISD will work with County Counsel in revising existing procurement policies to require vendors to itemize commodity and service components of a purchase separately.

Target Date:

February 29, 2016

<u>Status</u>

Existing ISD policies have been revised to require the vendor to separate commodity/material costs from labor/service costs (Attachment 5). The implemented approval hierarchy will identify such issues and resolve the combining of material and labor.

Recommendation 15

Internal Services Department request that Palantir includes in all future invoices a separate line item for sales tax, and a representation as to who has paid or is responsible for paying the taxes to the Board of Equalization.

ISD Response

We concur.

ISD will work with County Counsel in revising existing procurement policies to ensure that each purchase includes a separate line item for sales tax and identify the party responsible for the payment of taxes.

Target Date:

February 29, 2016

Status

ISD's solicitation Terms and Condition boilerplate language has been revised to require vendors to provide their California Seller Permit Number or their Seller's Certificate of Registration Number for Use Tax purposes. In addition, vendor's required to distinguish material cost from labors, as well as applicable sales tax on all invoices. (Attachment 6).

Requisition/Solicitation Checklist

Requisition #

Solicitation #

Closing Date:

PCA (Buyer):

Requisition Re	eview:	✓ If Co	mp	leted		Cor	nme	nts:	
Accurate	e Requisition/SOW/Specification Received								
Pre-Payi	ment/Payment Schedule Required	☐ Yes	; [] No					
Sole Sou	rce Documents Required/Received?	☐ Yes	<u> </u>	No			10.00		
 Requisit 	ion Checklist				e.J.s				- 63
Standard T&C	Review:	✓ If Co	mp	leted					
• Page 1,	item 1 - Delivery Days ARO						-		
• Page 1, i	tem 2 - Discount Offered								-2-83
	item 3 - Bid Bond Required							223	
Page 1, i	tem 6 - FEIN or SS provided?	į.				8000		AND STATE OF THE STATE OF	
Page 1 -	Authorized Representative Signature								
• Page 7 -	Participating Municipalities				Agreed?		es [No	
• Page 9 -	LSBE				Preference Ve	erifie	d? [Yes	☐ No
 Page 11 	– GAIN/GROW				Complied?	Y	es [No	
 Page 12 	- Prohibition Against Child Labor				Complied?	Y	es [No	
 Page 15, 	/16 – Jury Service				Complied?	□ Y	es [☐ No	
 Page 17 	– Safely Surrender Baby Law				Complied?	☐ Y	es [☐ No	
 Page 18 	- Independent Price Determination								
 Page 19, 	/20 – Proposer Organization Questionnaire					-50			
 Page 21 	– Off Peak Delivery								
 Page 23 	- Transitional Job Opportunities				Preference Ve	erifie	d? [_ Yes	☐ No
 Page 24 	 Default Property Tax 								
 Page 25 	- Electronic Catalog Required?	☐ Yes] No	If Yes, complic			Yes [☐ No
 Page 26 	– Disabled Veteran Business	[Preference Ve	erifie	d? [] Yes	☐ No
Special T&C R	eview :	✓ If R	equ	ired	10.5				
 Contract 	or's License # (B0142)	[
 Prevailin 	g Wages (B0268/B0141)								
 Indemnit 	fication and Insurance (B0152/A0046)	[Cert. of Ins Rec	eived	d?] Yes	∐_No
Failure to	o Maintain Insurance (B0156)	,							
	inancial Rating (B0153/A0047)								
	pile Liability (B0145/A0040)							27.00.75	
	Comp & Employer's Liability	١,	_						
(B0146/A			_		100 E				
	pility/Errors & Omissions (B0147/A0042)		4						
	Coverage (B0148/A0043)		#						
	overage (B0154/A0044)	Į	4						
	ogy Errors & Omissions	l	-						
	Network Security (Cyber) Liability		4		DD Deseived?	,	Voc	□ M	
	ance (Security) Bond (B0150)				PB Received?				
	ation - Mfg./Distributor/Service	[Mfg./Distributo ☐ Yes ☐ N		iller I	receiv	eu f
	/Reseller (G0010)	□ Vea	_	No					_
Exceptions to T8		Yes							
	/ SOW Review:	✓ If R	equ	ıred					
 Complet Exception 	ed SOW Received? "As Specified" Or ns?	[☐ Yes ☐ N	0			

Requisition Checklist from Departments

	_	120			1	page		-			1	ř		_	1	1		_	_	_
Payment Schedule, if requested/required			×		×			×		×	×		×	×	×	×	×	×		×
Justification letter from the level of Admin Deputy or higher and invoice		×																i		
Justification letter, and ISD approval (for emergency request only)	×																			
G£8 m₁oî ni-əbsıT							×													
County loan agreement and justification letter									×										×	
Adopted Board letter				8	×	×					×									
CIO Approval*																	×	×		
CEO Approval				×		×														
Board Health Deputies Notification (for Health Svcs only)															×	×				
CL0001 - checklist for service requisitions													×	×	×	×				
Sole Souce / No reseller Letter from Mfg.								×						×	×			×		
Sole source justification (8)								×		X				×	×			×		×
Vendor's T&C's (if any)								×						×	×	×		×		×
Vendor quotation / Invoice (current)	×	×	×	X		×		X		X			×	×	×	×	×	×		×
Specifications/SOW			×	×	×	×		×				×	×			×	×			
Revised September 15, 2014	Confirming requisition - authorized	Confirming requisition - unauthorized	Equipment - taxable	Equipment - LAC-CAL	Equipment - over \$250,000.00 per unit cost	Equipment and Service (Capital project)	Equipment of the above with trade-in item	Equipment (sole source)	Equipment - for evaluation	Exempt from Sole Source	Food (over \$500)	Labor/Installation	Service	Service - Preventive Maintenance, repair, etc. (sole source)	Service - Consultant/Personal (sole source)	Service - Consultant/Personal	Supplies/Software	Supplies/Software (sole source)	Software - for evaluation	Software - Maintenance

* CIO Approval is required for software purchases where aggregate total exceeds \$5,000. This includes purchases for new licenses, additional licenses, or upgrades to existing software

Facilities must attach the above listed documents to eCAPS requisition electronically before submit final to ISD. Do not need board health deputies notification for public health; per email dated 8/24/10 between Gerry and Ada.

Indemnification/Insurance/Performance Bond Terms & Conditions Requirements

Purchasing Division

Clause Title	Solicitation Clause Number	Agreement Clause Number	Equipment-only Purchase	Furnish & Install Equipment	Repair of County- owned Equipment on Vendor Premises	Consultant	Transportation Services for Elderly/Children	Software License	IT Consulting, Data Conversion, Migration Programming Services	Hardware (Equipment) Maintenance Service Contract
							=:			
de el de	80152	AOOAE	[10						
Fallure to Maintain Insurance	B0156	N/A	1	2 2	5 5	5 5	2 2	2 2	2 5	3 5
Insurer Financial Rating	80153	A0047	1	1	5		5		1	1
Insurance Coverage: Commercial General Liability	B0144	A0039	7	•	7	\(\)			1	
Automobile Liability	B0145	A0040	5 E	2	5	[3]	D		2	(2)
Workers Compensation and Employers' Liability	B0146	A0041		ন	7	(E)	2	1	© ©	>
Professional Liability/Errors and Omissions	B0147	A0042				7				
Property Coverage	80148	A0043			2					
Crime Coverage	80154	A0044								
Technology Errors & Omissions insurance	TBD	TBD						7	5	
Privacy/Network Security (Cyber) Liability	TBD	TBD						5	Ī	
Sexual Misconduct Liability	TBD	TBD								
								3		
Performance Security (Bond) Requirements	B0150	N/A		(4)	(4)					

- Footnotes:
 (1) Required if equipment is being delivery by Vendor-owned vehicles or non-common carrier
 (2) Required if Vendor is driving his/her vehicle onto County premises
 (3) Required if Vendor has employees that are working on the County project
 (4) Required if project is over \$50,000

Solicitation & Request for Proposal Sign-Off

	iewed all the documents associated with solicitation # and oved as follows:
Principal F	Purchasing Analyst: (solicitations up to \$50,000)
(initials)	approved as is
(willdis)	approved with revisions
	not approved
Section Ma	anager: (solicitations of \$50,001 - \$250,000; All RFP's)
(initials)	approved as is
(initials)	approved with revisions
	not approved
Division/As	ssistant Division Manager: (solicitations of \$250,001K - \$1M; All RFP's)
(initials)	approved as is
(initials)	approved with revisions
	not approved
General M	anager: (solicitations greater than \$1M; all RFP's)
//	approved as is
(initials)	approved with revisions
	not approved

Title:		Contents:	M-120	0	
SALES OR USE TAX		Submitted By:	Purcha	sing Div	ision
		Approved By:	Purch	asing A	Agent
Effective Date: 06-13-16	Supersedes No.: 12-01-01	Page No.	1	of	1

Sales Tax

The County of Los Angeles is required to pay California state sales tax on all taxable (tangible personal property) purchases. The County does not maintain an exemption status and is subject to the payment of sale tax on all purchases.

Purchases From Vendors with Valid Seller's Permit

The County shall pay sales tax on taxable purchases from vendors who possess and maintain a California State "Valid Seller's Permit." as required by the California State, Board of Equalization. Vendors who sell personal property from outside of the State of California and possess a valid California seller's permit shall pay the sales tax. Departments may verify the seller's permit number by contacting the California State Board of Equalization, or via the Internet at, www.boe.ca.gov/.

Note: Vendor's without a "Valid Seller's Permit" may not remit the sales tax to the State of California, Board of Equalization; therefore, the County (i.e., department) will be subject to payment of the sales tax. The County (department) is subject to audits by the State of California, and may be liable for payment of sales tax on purchases made from previous years.

Awards/Invoices

All awards and vendor invoices shall distinguish material costs from labor costs. Invoices shall reflect sales tax where applicable.

Surplus Personal Property

The sale of County surplus personal property is subject to California sales tax. Buyers of County surplus property must pay California sales tax unless they can provide a valid California seller's permit number.

CMANDADD MEDMC C CONDIMIONS	REQUEST FOR BID	
STANDARD TERMS & CONDITIONS	SO NO : RFB-IS-0000000045-1	
COMPANY NAME :	BID DUE: 02/15/07 3:00:00 PM	PAGE 2

- 1. Responses to Requests for Bids are to be delivered to the County Purchasing Agent by 12:00 noon on the date set forth above, at which time the responses will be publicly opened and, if requested, publicly read. Responses to Requests for Quotations are to be delivered to the County Purchasing Agent by date and time set forth above. There will be no public opening or reading of these responses. (See title of this solicitation in top left-hand corner of this document.) Fax responses will not be accepted unless noted in writing. Any response received after the closing date/time set forth in the solicitation document will be considered late, non-responsive and will be returned to the responder, unless the County Purchasing Agent determines that it is in the best interest of the County to accept it.
- 2. All bids shall be typewritten or in ink. No erasures permitted. Mistakes shall be crossed out and corrections typed/inked adjacent, dated and initialed.
- 3. State brand name or make on each item. If quoting other than item specified, include the manufacturer's name, a product description and model number.
- 4. Bid each item separately. Prices must be stated in units specified hereon.
- 5. Each bid must be in a separate sealed envelope with both the bid number and closing date plainly visible on the envelope. Bid must be received at the place, time and on the date specified. Bidders are responsible to assure each bid is properly marked and timely delivered. County assumes no financial obligations for preparation and submittal of bid. Submit bids as indicated hereon. Bidder shall be solely responsible for understanding the specifications and requirements.
- 6. Time of delivery is a part of the consideration and must be stated in definite terms and adhered to. If time varies on different items, bidder shall so state in the column provided opposite the item. Unless otherwise noted, "days for delivery" or "days from receipt of order" mean calendar days.
- 7. An authorized officer or employee must sign with the Firm's name on all bids. Obligations assumed by such signature must be fulfilled.
- B. Unless otherwise definitely specified, prices bid shall not include sales or use taxes. Bidders are required to provide their California Sellers Permit Number or their Sellers Certificate of Registration-Use (Tax Number. Failure to provide the required information will prevent the County of Los Angeles from paying Sales/Use Tax to your company.

 SELLERS PERMIT #

CERTIFICATE OF REGISTRATION #

If you are uncertain as to whether you have such a number or have any guestions, please contact the State Board of Equalization at WWW.BOE.CA.GOV OR CALL 1.800.400.7115.

- 9. All charges, e.g., packing and installation, must be included in the bid. No charges will be allowed unless specified in the bid.
- 10. County reserves the right to waive, at its sole discretion, any formality in the bidding or evaluation in order to expedite the process, accommodate minor error, or respond to unforeseen circumstances, and to reject any or all bids and to reject any items thereon. County may, at its sole discretion, cancel this solicitation at any time prior to award.
- 11. If required, samples of items shall be furnished at no cost. Samples are not returnable; County will dispose of at its discretion. Unless specifically requested, bidders shall not submit samples. Cost of testing will be as stated herein.
- 12. Bids are subject to acceptance at any time within 30 calendar days of the closing date stated hereon, unless otherwise specifically stipulated.
- 13. County shall not return bids for change/correction after receipt.
- 14. Insurance, surety and performance bonds shall be in the amounts set forth hereon.
- 15. All factors being equal and to the extent authorized by law, County shall prefer products grown, manufactured or produced in the County of Los Angeles, and then in the State of California. To qualify for such preference, bids must definitely and conspicuously state whether the items are wholly or partially grown, manufactured or produced in the County of Los Angeles or the State of California.
- 16. Bids must include employer's identification number as assigned by the U.S. Treasury Department.
- 17. If you do not bid, return this solicitation ("Request") and state reason, or if you do not respond or do not submit a bid for (3 consecutive Requests, you may, at County's sole option, be removed from the mailing list.
- 18. Inspections and examinations or failure to so do is at bidder's sole risk. The specifications set forth herein are controlling and supersede any other information, oral or written, regarding this acquisition.

CHANDADD TEDMO C CONDITTONO	REQUEST FOR BID	
STANDARD TERMS & CONDITIONS	SO NO : RFB-IS-0000000045-1	
COMPANY NAME :	BID DUE: 02/15/07 3:00:00 PM	PAGE 4

ALL AWARDS FROM THIS BID WILL BE SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS OF PURCHASE:

TERMS AND CONDITIONS OF PURCHASE

- 1. CONDITIONS OF PURCHASE; This order shall be in accordance with these terms and conditions and any attachments hereto. No other conditions or modifications of these terms and conditions will be effective unless specifically agreed to in writing by the County of Los Angeles ("County") Purchasing Agent. Failure of County to object to provisions contained in any acknowledgment, document or other communications from Vendor shall not be construed as a waiver of these terms and conditions or an acceptance of any such provision.
- 2. DELIVERY: Delivery shall be as stated herein. When using common carriers, County reserves the right to designate the transportation carrier. Failure on the part of Vendor to adhere to shipping terms specified hereon or contained in a written agreement for this purchase may, at County's discretion, result in additional handling costs being deducted from Vendor's invoice. Cost of inspection on deliveries or offers for delivery which do not meet specifications will be for the account of Vendor. Unless otherwise set forth herein, all items shall be auitably packed and marked. Purchase Order number must be on all shipping documents and containers.
- 3. INVOICES; Invoices shall include the Purchase Order number, which is located in the upper right hand corner of the Purchase Order. Invoices must state that they cover, as the case may be, complete or partial delivery, and must show units and unit prices. Invoices will not be paid unless and until the requirements have been fully met. When price shown is a delivered price, all transportation and delivery charges must be prepaid in full to destination. Vendors shall distinguish material costs from labor costs on all applicable invoices. Invoices shall reflect sales tax amount for each item where applicable.
- 4. PRICE/SALES TAX: Unless otherwise specified herein, the prices herein do not include sales or use tax. No charges for transportation, containers, packing, unloading, etc., shall be allowed unless specified herein.
- 5. PAYMENT TERMS: Unless otherwise specified herein, payment terms are net 30 days from the date County receives a correct and proper invoice. In no event shall County be liable for any late charges, Cash discount periods shall be computed either from the date of delivery and County's acceptance or the date of County's receipt of correct and proper invoices, whichever date is later, prepared in accordance with the terms herein.
- 6. WARRANTIES; Vendor shall, at no cost to County, promptly correct any and all defects in the items/services provided hereunder. Vendor shall also reimburse County for any costs incurred as a result of defect(s). The term of this warranty shall be as set forth in the Purchase Order, or if no term is shown, ninety (90) days from the date of County's acceptance of the item/service. Vendor warrants that items may be shipped, sold and used in a customary manner without any violation of any law, ordinance, rule or regulation of any government or administrative body.
- 7. CANCELLATION; Unless otherwise specified herein, County may cancel all or part of this Purchase Order and/or Contract at no cost and for any reason by giving written notice to Vendor at least thirty (30) calendar days prior to scheduled delivery. A cancellation charge not exceeding one percent (1%) of the value of the cancelled portion of the Purchase Order and/or Contract may be charged County for cancellation with less than thirty (30) days prior written notice.
- 8. HAZARDOUS MATERIALS: Vendor warrants that it complies with all Federal, State and local laws, rules, ordinances and regulations concerning hazardous materials and toxic substances.
- 9. COVENANT AGAINST GRATUITIES: Vendor warrants that no gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by Vendor, or any agent or representative of Vendor, to any officer or employee of County with a view toward securing this Purchase Order or favorable treatment with respect to any determination concerning the performance of this Purchase Order. In the event of breach of this warranty, County shall be entitled to pursue the same remedies including, but not limited to, termination, against Vendor as it could pursue in the event of Vendor's default.
- 10.0 CONFLICT OF INTEREST:
- 10.1 No County employee whose position with County enables such employee to influence the award of the Purchase Order or any competing agreement, and no spouse or economic dependent of such employee, shall be employed in any capacity by Vendor, or have any other direct or indirect financial interest in this Purchase Order. No officer or employee of Vendor, who may financially benefit from the award of this Purchase Order shall in any way participate in County's approval or ongoing evaluation of this purchase.
- 10.2 Vendor shall comply with all conflict of interest laws, ordinances and regulations now in effect or hereafter to be enacted during the term of this Purchase Order. Vendor warrants that it is not aware of any facts which create a conflict of interest. If Vendor hereafter becomes aware of any facts which might reasonably be expected to create a conflict of interest, it shall immediately make full written disclosure of such facts to County. Full written disclosure shall include, but is not limited to, identification of all persons implicated and a complete description of all relevant circumstances.
- 11. GOVERNING LAW AND VENUE: This Purchase Order shall be governed by and construed in accordance with the laws of the State of California. Vendor agrees and consents to the exclusive jurisdiction of the courts of the State of California for all purposes regarding this Purchase Order, and further agrees and consents that venue of any action hereunder shall be exclusively in the County of Los Angeles, California.
- 12. INDEMNIFICATION: The Contractor shall indemnify, defend and hold harmless the County, its Special Districts, elected and appointed officers, employees, agents and volunteers ("County Indemnitees") from and against any and all liability, including but not limited to demands, claims, actions, fees, costs and expenses (including attorney and expert witness fees), arising from and/or relating to this Contract, except for such loss or damage arising from the sole negligence or willful misconduct of the County Indemnitees.